

Message Text

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ORIGIN EB-08

INFO OCT-01 EUR-12 ISO-00 CAB-02 DOTE-00 CIAE-00
COME-00 DODE-00 INR-10 NSAE-00 FAA-00 L-03 /036 R

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EUR/CAN:GMONROE
CAB:FMURPHY
DOT:LERICSON

-----072363 211206Z /47

P 210301Z MAY 78
FM SECSTATE WASHDC
TO AMEMBASSY OTTAWA PRIORITY

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E.O. 11652:N/A

TAGS:EAIR, CA

SUBJECT:CIVAIR: REQUEST FOR CIVAIR CONSULTATIONS

REF: STATE 063476

1. DEPARTMENT HAS RECEIVED LETTER DATED MAY 2 FROM HUGHES AIRWEST CONCERNING GOC REJECTION OF HUGHES AIRWEST NEW COMPREHENSIVE FARE STRUCTURE. HUGHES HAD ATTEMPTED TO INTRODUCE SEVERAL INNOVATIVE FILINGS IN THIS NEW FARE STRUCTURE, BUT GOC REJECTED ENTIRE PACKAGE. HUGHES CLAIMS THAT CANADIAN POSITION ESSENTIALLY IS THAT HUGHES MUST SIMPLY MATCH AIR CANADA'S FARES, AND ANY FILING THAT DOES NOT WILL BE REJECTED.

2. USG HAS ENCOURAGED RECENT TREND TOWARD INNOVATIVE,
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LOWER FARES BY TAKING PERMISSIVE ATTITUDE TOWARD FOREIGN AIRLINES' FILINGS- WE ENCOURAGE OTHER GOVERNMENTS TO ADOPT A SIMILAR ATTITUDE SO THAT NEW-FARES WILL HAVE THEIR ULTIMATE TEST IN THE MARKETPLACE. (SEE REFTEL FOR STATE-MENT OF US INTERNATIONAL AVIATION POLICY.)

3. ACTION REQUESTED: USG MAY WANT TO REQUEST CONSULTATIONS

WITH GOC OVER HUGHES AIRWEST SITUATION. BEFORE TAKING THAT STEP, HOWEVER, WE WOULD LIKE CLARIFICATION FROM CANADIANS OF ECONOMIC RATIONALE FOR REJECTING HUGHES AIRWEST FARES STRUCTURE, WHICH INCIDENTALLY, HAD BEEN EVALUATED AND APPROVED BY THE CAB. EMBASSY REQUESTED OBTAIN SUCH CLARIFICATION FROM APPROPRIATE CANADIAN AUTHORITIES. VANCE

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Message Attributes

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Draft Date: 21 may 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
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